

EAST HAWAII IPA MEMBERSHIP DUES & BENEFITS

BACKGROUND- East Hawaii IPA was established 24 years ago to give independent physicians the opportunity to participate in HMSA's HMO program. In the beginning, the IPA charged one-time membership dues of \$5000 per physician. In 2014, the initial dues were refunded to members.

Since then HMSA has been providing most of the IPA's funding (approximately 90%). Other sources of revenue include administrative monies from other health plans, a State SBIRT grant, Symposium fees, and care management fees from individual offices.

WHY BE A MEMBER & PAY DUES? Providers **MUST** belong to the IPA to see HMSA HMO patients who belong to East Hawaii IPA's HMO Health Center. If you do not belong to EHI IPA your HMO patients **WILL NOT** be able to be seen by you.

Belonging to the IPA is a requirement for participating in certain health plan contracts—HMSA's Payment Transformation and UnitedHealthcare's Accountable Care contracts are examples. The IPA is the only non-hospital related organization that closely communicates with and supports independent providers in this region.

WHY DO SOME MEMBERS SEEM TO RECEIVE DIFFERENT (MORE) BENEFITS THAN OTHERS?

Members choose to engage in programs and resources offered by the IPA. Members engage by participating in workshops, events and webinars and reviewing information via weekly emails and FAXes. The IPA provides additional support to HMSA Payment Transformation contracted offices to help them meet quality measures and receive additional bonuses. Most of the IPA's funding comes from this contract. Most of the IPA's resources are spent to support offices on this contract.

The IPA provides **care management services** to IPA members who agree to pay for these services. Any IPA member can sign an agreement to receive these services.

In 2017, the **Board made a strategic decision to encourage members to be on one uniform EHR system**, eClinical Works. Members on eClinical Works receive ongoing IT/training support.

HOW MUCH ARE DUES?

\$1200 annually to start July 1, 2018. Prorated to \$600 for 2018. (\$100 per month)

HOW DID THE BOARD CALCULATE THIS AMOUNT?

Annual administrative costs of running the IPA including wages, benefits, (1.7 FTE) rent, utilities, insurance, supplies = \$148,000. Assuming 80 members = \$1850 per member. The Board felt \$1200 (\$100/month) would be a reasonable contribution from each member although it doesn't completely cover all expenses. Other IPAs in Hawaii charge this amount annually.

WHAT ARE THE BENEFITS OF MEMBERSHIP?

(See next page)

EAST HAWAII IPA MEMBERS BENEFITS- 2018

HMSA HMO Contract Participation
HMSA Payment Transformation Contract Participation
----Quality performance help
----Transitions of care coordination (ED/Hospital DC)
----Engagement measures support
----Contract specific workshops
----Medication reconciliation services
UnitedHealthcare Accountable Care Program Participation
Annual Meeting (Dinner included)
Special Event Invitations (Meals included)
Membership Listing
Networking Opportunities
MIPS/MACRA Workshops
CPC+ Workshops/ Webinars
HIPAA Online Training Discount
Annual Symposium Registration Discount for CMEs
Human Resource On-Line Screening Tool
SBIRT Grant Participation (includes workshops, incentives)
Weekly Alert Communication
IPA Care Management Services (ADDITIONAL CHARGE)
IT Support and Training for eClinical Works Members